



ALTO SOLE-SOURCE ATTESTATION

To whom it may concern:

Cerillo, Inc. is a biotechnology company headquartered in Charlottesville, Virginia. We develop laboratory instrumentation to enable data collection in particularly difficult settings, conditions, and/or protocols.

One of our highest-capability instruments is the Alto, which is a highly miniaturized multiwell plate absorbance reader. The Alto's dimensions are 150 x 133 x 72 millimeters. This small size allows the Alto to operate inside other laboratory equipment, like incubators, fume hoods, anaerobic chambers, and even individual gas-controlled jars; the device's internal components are specially-treated to resist corrosion. The Alto is also not 96-well-specific; its internal dimensions accommodate 12- and 6-well plates as well, in addition to Cerillo's Co-Culture Duet System. Additionally, the Alto consumes very little energy and gets its power via a USB connection, allowing it to be powered off of a computer, laptop, AC adapter, or even an external battery pack. Finally, the Alto is capable of standalone operation, storing data onboard for later recovery without the need to be tethered to a computer during measurement.

Cerillo is the only company selling a plate reader with the above benefits. Cerillo's Alto is the smallest, lightest, and lowest-power endpoint + timecourse plate reader on the market, and is the only one designed to be easily moved into and out of highly confined spaces and operated on a standalone basis therein. **There are no comparable products currently on the market.**

If you have any questions about the Alto or about Cerillo, please do not hesitate to reach out.

Thank you!

Eric Mayton
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